

20 November 2019 (Wednesday) • Sime Darby Convention Centre, K Lumpur

Incoterms® (stands for International Commercial Terms), written by the International Chamber of Commerce (ICC), are globally recognised and of great importance in international trade of goods. Incoterms® stipulates the contractual obligations regarding transport and insurance, transfer of risks and costs.

First introduced in 1936, Incoterms® has been updated periodically to ensure that the wording of the Incoterms® rules clearly and accurately reflects present-day trade practices. **The new Incoterms® 2020 released by ICC on 10 September 2019 will be effective on 1 January 2020.**

ICC Malaysia is organising the seminar on “Understanding Incoterms® 2020” with the support of the Malaysian National Shippers’ Council (MNSC). Find out what’s new in Incoterms® 2020; what are the changes; the impact of these changes might be and which Incoterms® should be used and get practical advice from ICC Registered Trainers on Incoterms® 2020 in Malaysia on how the changes should be adopted.

To be sure of using Incoterms® 2020 rules correctly, you need to consult the official ICC’s text. Participants will receive a copy of ICC’s Incoterms® 2020 book.

HRDF SBL
Claimable



Who should attend:

- Contract, Sales & Purchasing Managers
- Shipping & Logistics Managers
- Freight Forwarders & Carriers
- Bank Officers in Trade Sales / Trade Product
- Risk management & insurance specialists
- Personnel involved in international trade

Speakers:

- **ICC Registered Trainers on Incoterms® 2020**

Programme

9.00 am	Registration / Welcome Coffee & Tea
9.30 am	Welcome Remarks by Mr Chew Phye Keat, ICC Malaysia Chairman
9.40 am	Session 1: Overview of Incoterms® 2020 rules
10.40 am	Coffee Break
11.00 am	Session 2: Incoterms® 2020 – Rules for any mode of transport EXW, FCA, CPT, CIP, DAP, DPU and DDP
12.30 pm	Question & Answer
1.00 pm	Lunch Break
2.00 pm	Session 3: Incoterms® 2020 – Rules for sea and inland waterway transport FAS, FOB, CFR and CIF
3.00 pm	Coffee Break
3.20 pm	Session 4: New Incoterms® 2020 – In Practice
4.00 pm	Question & Answer
4.30 pm	Closing /End of Programme

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PARTICIPATION FEE per person

Inclusive of seminar materials, refreshments, lunch & a copy of Incoterms® 2020 book

ICC Malaysia Members	RM630.00
Members of ICC Malaysia Association Members (ACCCIM, FMM & SFFLA)	RM680.00
MNSC Members	RM730.00
Others	RM800.00

5% discount for group registration of 3 persons or more from the same organisation and same billing address.

Participation fee is HRDF claimable under SBL Scheme.

ICC Malaysia reserves the right to alter, cancel or reschedule the programme. All efforts will be taken to inform participants of any changes.

Payment Methods

- Cheque:**
Payable to "Raja Darryl & Loh -Clients' A/C"
- Bank Transfer:**
Account Name: "Raja Darryl & Loh – Clients' A/C"
Name of Bank: Malayan Banking Berhad
Bank Account No: 014299304270
Please e-mail bank-in slip to icc.cpk@rdl.com.my

PAYMENT & CLOSING DATE

Complete and return Registration Form by **12 November 2019** with correct payment.

ENQUIRIES & REGISTRATION

Contact: Ms Esther Boey
 Tel: 03-603-2632 9999 / Email: icc.cpk@rdl.com.my

REGISTRATION FORM

Please register the following participant (s): *(if space is insufficient, please add a separate sheet)*

Name	Designation	Email
1) _____	_____	_____
2) _____	_____	_____
3) _____	_____	_____

Payment: Full payment of RM: _____ will be made by 12 November 2019 via: Cheque / Bank Transfer.

Member* of: ICC Malaysia / ACCCIM / FMM / SFFLA / MNSC / Others

**Please circle whichever is applicable.*

Submitted by:

Name: _____ Designation: _____

Company: _____

Address: _____

Tel: _____ Fax: _____ Email: _____